



INTEGRA REALTY RESOURCES

IRR | COLUMBIA

COMMERCIAL REAL ESTATE
VALUATION & CONSULTING



30+

years serving Columbia
markets

IRR® — INTEGRA REALTY RESOURCES —

provides world-class commercial real estate valuation and counseling services to both local and national top financial institutions, developers, corporations, law firms, and government agencies. As one of the largest independent property valuation and counseling firms in the United States, we provide our diverse array of clients the highly informed opinions and trusted expert advice needed to understand the value, use and feasibility of their real estate. ***IRR. Local expertise. Nationally.***

500+

appraisals completed
annually

RECENT APPRAISAL ASSIGNMENTS OF NOTABLE AND VARIED ASSETS

Office



- **The Montgomery Building, 187 N. Church St. Spartanburg, S, 42,933 SF / 63 Units**
- Office Building, O’Hear Ave. North Charleston, SC 29405, 107,450 SF
- Office-Retail, 1333 Main St. Columbia, SC , 224,314 SF
- 1401 Main Street Columbia, SC, 202,866 SF
- Atlanta Business Park Industrial & Office Buildings, 1555 and 5680 Oakbrook Drive Norcross, GA, 190,705 SF
- Office/Retail, 2142 Boyce St. Columbia, SC 108,541 SF

Industrial



- **Distribution Warehouse, 521 Morgan Lakes Blvd. Pooler, GA, 998,400 SF**
- Distribution Warehouse, 503 Morgan Lakes Industrial Blvd. Pooler, GA, 726,909 SF
- Industrial Warehouse, 1800 Overview Dr. Rock Hill, SC 29730, 193,525 SF
- IFA Rotorion Industrial Building, 401 Trade Center Pky., Summerville, SC, 449,125 SF
- Meat & Seafood Solutions Warehouse, 407 Westcliff Rd. Greensboro, NC, 89,400 SF
- Distribution Warehouse Building 5, 365 Spectrum Dr. Knightdale, NC, 280,000 SF
- Office Warehouse, 9855 Warren H. Abernathy Hwy. Spartanburg, SC, 1,490,158 SF

Multifamily



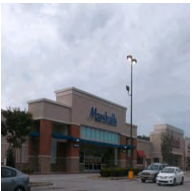
- **Alta Noda/ Warp & Weft Apartments, 2120 N. Brevard St. Charlotte, NC, 232,826 SF/261 Units**
- Exchange at Indian Trail Apartments, LLC, 100 Plyler Rd. Indian Trail, NC 28079, 299,862 SF / 312 Apt. Units
- The Palisades of Fountain Inn, 2 Palisades Knoll Fountain Inn, SC, 96,000 SF / 246 Units
- Lady Street Apartments, 1310 Lady St. Columbia, SC , 87,712 SF / 109 Units
- Greer Apartments, 505 Everhope Dr. Greer, SC, 136,953 SF / 103 Units
- Wellington Apartments, 700 Greenlawn Drive Columbia, SC, 239,492 SF / 236 Apt. Units

Hospitality



- **Residence Inn, 115 Calhoun St. Charleston, SC, 35,417 SF / 50 Units**
- Ocean Drive Beach and Golf Resort, 98 N. Ocean Blvd & 100 Main St. North Myrtle Beach, SC, 170,143 SF / 179 Units
- 1525 & 1601 S. Ocean Blvd. North Myrtle Beach, SC, 69,134 SF / 117 Hotel Rooms
- Hampton Inn & Suites, 1094 Chris Drive West Columbia, SC, 47,956 SF / 120 Units
- Hilton Head Resort Hotel & Spa, 14 Valencia Rd. Hilton Head Island, SC, 42,293 SF / 30 Units

Retail



- **Shopping Center, 4400 Fort Jackson Blvd Blvd. Columbia, SC, 85,622 SF**
- Summerville Shopping Center, 366 - 386 E. 5th North St. Summerville, SC, 110,461 SF
- Rosewood Crossing Shopping Center, 4400 Fort Jackson Blvd Blvd. Columbia, SC, 85,622 SF
- Publix Shopping Center, 1235 Chapin Rd. Chapin, SC, 72,715 SF
- Bullstreet Retail Buildings, Bullstreet Columbia, S, 44,164 SF
- Shopping Center, Harden Street Columbia, SC, 28,442 SF

Specialty Assignments



- **Aiken Town Hall, 107 Chesterfield St. S. Aiken, SC, 31,176 SF**
- Retail Building, 1001 Senate St. Columbia, SC, 20,344 SF
- First Baptist High School, 2051 George L. Griffith Blvd. Charleston, SC, 51,498 SF
- 5841 Rivers Ave. North Charleston, SC, 22,589 SF
- Memorial Day School, 6500 Habersham St. Savannah, GA, 56,410 SF
- 1001 Senate St. Columbia, SC, 20,344 SF

OUR VALUE PROPOSITION

What sets our firm apart is the longevity of our principals and senior analysts who have been collaborating on property analyses for over 25 years. Through developing our team relationships, our specialty appraisal practices have evolved to create high quality, industry-leading standards. Over this 25+ year relationship, our staff has evolved into specialty appraisal practices. One staff member appraises apartments, another large shopping centers, another office buildings, another industrial buildings; we even have a staff member that appraises churches. When you hire our firm to value your property, you are engaging an expert in the property type you need valued.

Michael B. Dodds, MAI, CCIM, Senior Managing Director



A founding partner of Integra Realty Resources, and the Senior Managing Director of the Columbia office of IRR. Entered appraisal field in 1984 appraising commercial, residential, and rural properties for tax assessment purposes. Since 1986 has been responsible for valuation and consultation assignments on properties located in 27 states.

Ms. Dodds was appointed by Governor Nikki Haley to the South Carolina Real Estate Appraisers Board. The Senate confirmed the appointment on February 22, 2012. The term of the initial appointment began immediately, with an immediate reappointment commencing May 31, 2012, and expired May 31, 2015.

Mr. Dodds received the MAI designation in 1991, and the CCIM designation in 1994. In 2008, he was elected to Professional Membership in the London based Royal Institution of Chartered Surveyors (RICS).

Debora A. Hendrix, MAI, Managing Director



Entered the real estate appraisal field in 1984 as a staff assistant for O. Marshall Dodds Company, Inc. Began appraising real estate part-time in 1990, while continuing as staff assistant. Dedicated to full time real estate appraisal since January 1992, and joined Integra Dodds Advisors (now Integra Realty Resources - Columbia) in July 1999. Became a Director of the firm in 2002. Became a Managing Director in 2013.

Ms. Hendrix has appraised a variety of property types and through the participation of numerous of assignments, developed particular strengths and expertise in the valuation of larger multi-tenant office buildings, neighborhood/community retail centers, automobile dealerships, industrial parks and buildings, and special purpose properties. She has also completed marketability and feasibility consultation assignments.



OUR CLIENTS.

Financial Institutions and Lenders

- AloStar Bank
- AmericisBank
- Arbor Commercial Mortgage
- Bank of America
- Bank of New York
- Bank of the Ozarks
- Bank of the West
- BBVA Compass
- Capital Once Bank
- CertusBank
- Citicorp Real Estate, Inc.
- CIBI World Markets
- Citizens Financial
- Comerica Bank
- Credit Suisse
- First Citizens Bank
- First Horizon
- First Niagara
- GE Capital
- Goldman Sachs IBERIABank
- JP Morgan
- KeyBank
- Palmetto Bank
- Peoples United Bank
- PNC Bank
- Regions Bank
- South Carolina Bank & Trust
- Sovereign Bank
- SunTrust
- Synovus
- TD Bank
- US Bank, RETCHS
- Wells Fargo, RETCHES
- WSPS Bank

Investment Banks/Pension Fund Advisors/REITS

- JP Morgan Capital
- MetLife Real Estate Investment
- Morgan Stanley
- Urdang & Associates Real Estate

Government & Corporations

- City of Columbia
- Federal Deposit Insurance Corporation
- General Services Administration
- Lexington County
- Richland County
- SC Department of Transportation
- York County
- Kershaw County
- University of South Carolina
- Clemson University
- South Carolina Department of Transportation

Developers & Investors

- Red Rock Developments
- Delta Interests
- JDH Capital
- Asbill-Christopher
- Carolina Holdings
- Kahn Development
- Arnold Companies
- Crescent Resources

Life Companies

- Protective Life Insurance Company
- Farm Bureau Life Insurance Company
- Acacia Life Insurance Company
- Allstate Life Insurance Company
- West Coast Life Insurance Company

Mortgage Bankers

- Q/10 Professional Mortgage
- Northmarq
- Capital Advisors
- Grandbridge Real Estate Capital
- Medalist Capital

Law Firms

- Rogers Townsend
- White and Williams
- Rogers Lewis
- K&L Gates

LOCAL EXPERTISE. NATIONALLY.

50+

local offices

60+

markets covered U.S. and Caribbean



NORTHEAST OFFICES

CONNECTICUT

Hartford, CT
Todd Isaacson, MAI
T (860) 291-8997 ext. 19
tisaacson@irr.com

DISTRICT OF COLUMBIA

Washington, DC
Marshall A. Burke, MAI, CCIM
T (202) 601-4146
mburke@irr.com

MASSACHUSETTS

Boston, MA
Jerry J. Manfra, MAI
T (617) 457-3298
jmanfra@irr.com

NEW JERSEY

Coastal New Jersey
Halvor J. Egeland, MAI
T (732) 244-7000 ext. 103
hegeland@irr.com

Northern New Jersey
Paul T. Beisser, CRE, MAI, SCGRE
T (973) 422-9800
pbeisser@irr.com

NEW YORK

Syracuse, NY
William J. Kimball, MAI, FRICS
T (315) 422-5577
wkimball@irr.com

PENNSYLVANIA

Philadelphia, PA
Albert (Chip) Hughes, MAI
T (610) 238-0238 ext. 1
chughes@irr.com

Pittsburgh, PA
Brian Kelly, MAI, SRA
T (412) 683-2211
bkelly@irr.com

RHODE ISLAND

Providence, RI
Todd Isaacson, MAI
T (860) 291-8997 ext. 19
tisaacson@irr.com

SOUTHEAST OFFICES

ALABAMA

Birmingham, AL
Rusty Rich, MAI, MRICS
T (205) 949-5995
rriich@irr.com

ARKANSAS

Little Rock, AR
John R. Praytor, MAI
T (601) 714-1665
jpraytor@irr.com

FLORIDA

Miami | Caribbean
James Andrews, MAI, CRE, FRICS, ASA/BV
T (305) 670-0001 ext. 320
jandrews@irr.com

Orlando, FL
Christopher D. Starkey, MAI
T (407) 843-3377 ext. 112
cstarkey@irr.com

Southwest Florida
Carlton J. Lloyd, MAI
T (239) 687-5801
clloyd@irr.com

Tampa, FL
Bradford L. Johnson, MAI, MRICS
T (813) 287-1000 ext. 121
bljohnson@irr.com

GEORGIA

Atlanta, GA
Matthew Albigese, MAI
T (404) 418-4358 ext. 1000
malbigese@irr.com

LOUISIANA

New Orleans, LA
John R. Praytor, MAI
T (601) 714-1665
jpraytor@irr.com

MISSISSIPPI

Jackson, MS
John R. Praytor, MAI
T (601) 714-1665
jpraytor@irr.com

NORTH CAROLINA

Charlotte, NC
John D. Scott, Jr., MAI, MRICS
T (704) 206-8258
jscott@irr.com

Greensboro, NC
Nancy B. Tritt, MAI, SRA, FRICS
T (336) 676-6033
ntritt@irr.com

Raleigh, NC
Chris R. Morris, MAI, FRICS
T (919) 847-1717
cmorris@irr.com

SOUTH CAROLINA

Charleston, SC
Cleveland "Bud" Wright, Jr., MAI
T (843) 718-2125 ext. 10
cwright@irr.com

Columbia, SC
Michael B. Dodds, MAI, CCIM
T (803) 772-8282 ext. 110
mdodds@irr.com

TENNESSEE

Memphis, TN
John R. Praytor, MAI
T (601) 714-1665
jpraytor@irr.com

Nashville, TN
Paul Perutelli, MAI, SRA, FRICS
T (615) 628-8275 ext. 1
pperutelli@irr.com

VIRGINIA

Richmond, VA
Kenneth L. Brown, MAI, FRICS, CCIM
T (804) 346-2600 ext. 209
kbrown@irr.com

CENTRAL OFFICES

ILLINOIS

Chicago, IL
Ron DeVries, MAI, FRICS
T (312) 565-3432
rdevries@irr.com

INDIANA

Indianapolis, IN
Michael Lady, MAI, SRA, ASA, CCIM, FRICS
T (317) 546-4720
mlady@irr.com

KENTUCKY

Louisville, KY
Stacey S. Nicholas, MAI, MRICS
T (502) 452-1543 ext. 3774
snicholas@irr.com

MICHIGAN

Detroit, MI
Donald L. Selvidge, MAI
T (248) 540-0040 ext. 114
dselvidge@irr.com

Grand Rapids, MI
Jeff Genzink, MAI
T (616) 261-5000
jgenzink@irr.com

MINNESOTA

Minneapolis/St. Paul, MN
Michael Amundson, MAI, CCIM, FRICS
T (952) 905-2401
mamundson@irr.com

MISSOURI

Kansas City, MO
Brock A. Heyde, MAI
T (816) 652-0222
bheyde@irr.com

St. Louis, MO
Timothy M. Schoemehl, MAI
T (636) 898-6533
tschoemehl@irr.com

OHIO

Cincinnati/Dayton, OH
Gary S. Wright, MAI, FRICS, SRA
T (513) 426-7125
gwright@irr.com

Cleveland, OH
Douglas P. Sloan, MAI
T (330) 659-3640 ext. 101
dsloan@irr.com

Columbus, OH
Brad A. Johnson, MAI
T (614) 398-4307
bajohnson@irr.com

SOUTHWEST OFFICES

ARIZONA

Phoenix, AZ
Walter "Tres" Winius, III, MAI, FRICS
T (602) 266-5599
twinius@irr.com

TEXAS

Austin, TX
Todd Rotholz, MAI
T (713) 973-0212 ext. 12
trotholz@irr.com

Dallas, TX
Jimmy H. Jackson, MAI
T (972) 725-7724
jhjackson@irr.com

Ft. Worth, TX
Alan Pursley, MAI, SRPA, SRA, SGA
T (817) 763-8023
apursley@irr.com

Houston, TX
Todd Rotholz, MAI
T (713) 973-0212 ext. 12
trotholz@irr.com

Lubbock, TX
Taylor Carmona
T (409) 656-5199
taylor.carmona@irr.com

San Antonio, TX
Brandon Brehm, MAI, CCIM
T (210) 446-4444
bbrehm@irr.com

WEST OFFICES

CALIFORNIA

Los Angeles, CA
John G. Ellis, MAI, CRE, FRICS
T (818) 290-5444
jellis@irr.com

Orange County
J. Richard Donahue, MAI
T (714) 665-6515
rdonahue@irr.com

Sacramento, CA
Kevin Ziegenmeyer, MAI
T (916) 435-3883 ext. 224
kziegenmeyer@irr.com

San Diego, CA
John A. Morgan, MAI
T (858) 259-4900 ext. 315
jmorgan@irr.com

San Francisco, CA
Jeffrey Fillmore, MAI
T (408) 299-0444
jfillmore@irr.com

COLORADO

Denver, CO
Larry B. Close, MAI
T (720) 833-5931
lclose@irr.com

IDAHO

Boise, ID
Bradford Knipe, MAI, ARA, CRE, CCIM, FRICS
T (208) 472-3200
bknipe@irr.com

NEVADA

Las Vegas, NV
Charles E. Jack, IV, MAI
T (702) 906-0480
cjack@irr.com

UTAH

Salt Lake City, UT
John T. Blanck, MAI, MRICS
T (801) 263-9700 ext. 109
jblanck@irr.com

WASHINGTON

Seattle, WA
Matthew A. Bacon, MAI
T (206) 436-1179
mbacon@irr.com

CARIBBEAN

Caribbean
James Andrews, MAI, CRE, FRICS, ASA/BV
T (844) 952-7604 ext. 402
jandrews@irr.com

Puerto Rico
Carlos Vélez, MAI, SRA, BCA, CMEA, CCIM, MRICS
T (787) 782-4974
cvelez@irr.com

INTEGRA REALTY RESOURCES - COLUMBIA

500 Lawand Drive, 2nd Floor
Columbia, SC 29210
T: (803) 772-8282 ext. 110
F: (803) 772-0087
irr.com/Columbia

Michael B. Dodds, MAI, CCIM
Senior Managing Director
T (803) 772-8282 ext. 110
M (803) 960-8783
mdodds@irr.com

Debora A. Hendrix, MAI
Managing Director
T (803) 772-8282 ext. 101
M (803) 730-2753
dhendrix@irr.com

irr.com

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